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### O.M. SCOTT & SONS COMPANY

#### FIELD SEEDS

MARYSVILLE, OHIO

Dear Friend:

Another year has rolled around and again we present you with our catalogue, this time under another title, Scott's Seed Guide. Perhaps many of our friends who have been getting the seed book for a number of years just glance through the new edition as it arrives. Then they put it aside to be taken up again as special information on some variety is needed.

Here is our plea for the new Seed Guide. Set aside two evenings and read the Guide clear through. You'll be well repaid for your time. To read here and there in a book of any kind you're sure to miss something worth while. We hope you'll get out of the new Seed Guide everything there is in it for the man who farms and there's a lot.

You have been through some trying years and so have we. A recovery had to come and in 1925 it should be complete. It is the year to work every tillable acre. Rebuild neglected ground with legumes, inoculating them with Scott's Bacteria. Sweet Clover, Alfalfa, or any clover; and soybeans are good soil enrichers. The hay is rich and will bring a good price. Before you sow, turn to the section of the Seed Guide starting on page 74.

Finally Scott's Seed: we want your order this year on the basis of scrupulously clean seed and a price that represents a meager profit, smaller than you would expect to do business on yourself. Early orders are acceptable even if you specify later shipment. We'll put the seed up for you and hold it.

Sincerely yours,

O. M. SCOTT & SONS CO.

P. S.: If you have already ordered, why not hand this folder to a friend?

## SCOTT'S SEED NEWS

### **Keeping Mailing** List Correct Is Real Problem A

### NOTICE OF CHANGES.

Did you ever stop to think what a real job it is to keep a mailing list of 35,000 names correct or even reasonably correct? Picture a city of sonably correct? Picture a city of Every New Idea more persons die, several move away, others change their occcupations and so on. A mailing list is subject to these same variations.

In the farming industry there are 18% changes, such as those mentioned above, every year. We can't know about all of them, but do succeed in YEARS AGO VACCINATION WAS keeping our list about 98% correct. At that it is some job. Mr. Jones dies or Mr. Smith decides to leave the farm and move to town-Mr. Brown sells out to Mr. Adams-and Mr. Miller signs his name C. E. Miller the first time Charles Miller, ing of a mailing list difficult.

with which he transacts business to with suspicion. drop them a card saying "Hereafter - It is just as true that inoculation please address me at----- " Per- is not a freakish idea to anyone who haps by just suggesting that our has made a study of the subject. We selves we can start something, so are always a little suspicious of here is our earnest request. If you anything new, especially if we don't are no longer farming and have no understand it thoroughly. use for our Seed Guide-if you are on our mailing list twice and get two Seed Guides-if we are spelling your name incorrectly or haven't been using the right address PLEASE use a one cent post card in a good cause anli tell us.

#### OATS.

Our county produced the best oats that we have ever known. Some weigh as much as thirty-nine pounds per bu-hel.

We especially recommend the Miami which is an Experiment Station strain, but we also have a number of other varieties.

The most reasonably priced is the Clover and Vctch. Scottish Chief, which have grown from Canadian oats. They are very have it on hand when sowing time heavy and large.

#### LITTLE COB YELLOW DENT CORN

This corn matures in about 110 days. It is a sure ripener and for this reason is becoming more popular each year. It comes nearer running true to type than any corn we know of. It is well adapted for early silage be-YOU CAN HELP US BY SENDING cause of the large amount of leaves that the stalks contain. The cobs are quite small and every one white, showing careful selection in breeding.

# **Meets Opposition**

### RIDICULED AND INOCULA-TION STILL GETS IT.

things that make the accurate keep- same thing happened when the medi- at harvest time. cal profession recommend vaccina-We believe the time will come tion. Anyone who was in the war when a man who moves will feel knows it was a great life saver, but when a man who moves will feel knows it was a great life saver, but kindly enough toward certain firms before that time many looked upon it **Clover Substitutes** 

While some are taking a couple of years to wake up to the profitableness of inoculation, others are securing valuable returns by practicing it.

Back in 1887 the Germans knew Here are the varieties for which

we can furnish inoculating material: Red Clover, Mammoth, Alsike, Crim-Cow Peas, Garden and Field Peas, Garden and Field Beans, Japan

Better order early so you will comes.

### A BUMPER CROP OF MAMMOTH



"Pictures leave nothing untold," said a wise man-and here we give you the complete story of pure seed, true to name. Mr. N. J. Cress, New Gallilee, Pennsylvania, sent us this photograph and expressed himself as follows: "The Mammoth Clover I got of you was true to name. I cut forty-four big Much arguing, pro and con, has loads of hay from twelve acres." He might have paid a dollar per bushel the second time and Charles E. been caused by the practice of inocu- more for Scott's Mammoth than asked for other seed, not as clean, but if NOT Miller the third time-these are the lating legumes. But just about the you don't think it paid ask Mr. Cress. You get the best idea of seed costs

Be Popular

ALSIKE, SWEET CLOVER AND SOYBEANS SHOULD HEAD THE LIST.

Clover has gone sky-high. The the value of inoculation. Yet in 1925 price looks like it did right after the probably four-fifths of our farmers war when we took long prices as a have never even tried it. Don't let matter of course. As explained in another year go by without getting a our advance folder there is good reacan of Scott's Bacteria and trying it son for the present clover values. on some legume. It will cost you One of the smallest crops of home just \$1 to inoculate a bushel of seed, grown secd in years was harvested.

In spite of the high price there is going to be a big demand. Most folks who are in the habit of sowing clover do it regardless of seed prices, realson, Alfalfa, Sweet Clover, Soybeans, izing that if a good stand is secured the cost of sced makes little difference. Others sow Red Clover when such as Alsike, Sweet Clover and buy lawn seed from us. Soybeans, when it is high.

grown seed is scarce it means more of it coming in now that thousands large quantity with a number of of bushels will be sowed. Some im | neighbors. All too often these samported seed may be alright and to ples show such an abundance of it is like picking out the kind of measles you want to have, you will always feel a little nervous until you are thru with them for fear you The eventual loss cannot be estiselected the wrong kind. There is a way to avoid imported seed entirely and at the same time be sure you are sowing the **best** of native seed—sow SCOTT'S.

### ASK FOR VALUABLE BETTER LAWN BOOKLET

By all means read the section on Lawn Sced in the Seed Guide. Perand cents value of a good lawn. Real from this region. Estate men have. You would be the price is low and use substitutes surprised the number of them that

many more fine lawns you see thru years ago." Naturally we had noticed the difference for it is so evident. Not many years ago the farm lawn was "fixed up" in the spring by scattering on a little seed swept up from the haymow floor. You always got more weeds that way and timothy simply won't make good permanent grass.

We hope everyone of our friends who wants a better lawn will ask for our booklet "The Seeding and Care of Lawns." It starts you in the right direction and Scott's Lawn Seed will do the rest. When you send your order just say "Mail your growing and maturing season, the lawn booklet,"

# **Cooperative Buying Frequently Leads To**

MUCH CHANCE TO SAVE, SO WHY RISK CROP FOR A DOLLAR?

Many samples are sent to us by to remember the above facts this imported clover. There is so much those who have purchased seed in season. The Manchu bean has almost displaced earlier varieties such as the be sure the price is attractive. But weeds that the seed is unsafe to sow. Brown. It is just a few days later Ito San, Black Eyebrow and Early The saving over Scott's Seed is than these varieties and vields more seldom as much as five per cent. seed and hay. Owing to an extraoramounting to less than 25c per acre. dinarily large production Manchus are very low in price this year. There is mated but needless to say it is many times the original saving. no better bean for early hay. Not all but many of the growing The A K is another excellent all and distributing co-operative' associround, low priced bean. It matures ations are careless in the matter of about five days later than the Manweeds, simply because there is no chu. Another thing we nearly always one who will give constant and care- have some mixed beans at special ful attention to the buying and see prices. to the rejection of inferior lots. With clover unusually high this is One section, from which seed is an excellent year for growing soydistributed in a large way throughout the country, produces Alsike and bcans, either for hay, seed or silage. Red Clover. A large proportion of this Alsike contains Canada Thistle and the Red Clover is seldom free other. The one advantage the sower from buckhorn. For this reason we may have is that of selecting a source haps you hadn't thought of the dollar can seldom make purchases of seed of supply that he can depend upon

to furnish seed that has been care-The movement of seed from the fully selected and thoroughly cleaned grower to the sower is on a very to be free from weeds and waste narrow margin of profit, so there can matter. You can have a feeling of Someone said in our office the be practically no saving in purchas, safety and satisfaction when you One thing is certain, when home other day, "Have you noticed how ing from one source rather than an send your order to Scott's.



### the country than you saw a few Wilson Soybean Scarcity Leads To Use Of Even Better Bean Substitutes

MORE BEANS AND MORE HAY PRODUCED BY SMALLER SEEDED KINDS.

On account of the unfavorable late northern grown varieties of soybeans are not as plentiful as usual and as a result are higher in price than the early kinds.

This is especially true of Wilsons. The Wilson is better known than other kinds and for this reason is in greater demand-thus, higher in price. There are other beans that are more economical to sow. The Virginia Quality Let-Down economical to sow. The Virginia produces more hay per acre; the Daking purdues followed follow Peking produces fully as much or more and owing to the comparative size of the bean will go about twice as far in sowing.

The Midwest and Ebony produce nearly as much hay as the Wilson and go about 75% further. It is well

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3 21 1275

..... 4.00 bu.

\$ .90 Ju.

1.85 bu.

2.25 bu.

2.75 bu.

.05 lb.

.50 can

3.25 bu.

50**c** 

STATE\_\_\_\_\_

#### PRICES SCOTT'S C SFF

CLOVERS:Red Clover22.20 bu.Mammoth23.20 bu.Alsike15.30 bu.Alsike (47° Timothy)14.30 bu.Kansas Alfalfa15.50 bu.Northwestern Alfalfa16.00 bu.Canadiau VariegatedAlfalfaAlfalfa21.00 buGrimm Alfalfa28.00 bu.	Early Brown; Ito San; Black Eyebrow; Ohio: Eiton3.06 bu.Midwest3.15 bu.Mammoth Yellow; Ebony3.50 bu.Peking (called Sable)3.75 bu.Virginia4.00 bu.Wilson4.25 bu.Cow Peas (New Era)4.50 bu.Canada Field Peas3.75 bu.
White or Yellow Sweet9.50 bu.Crimson7.06 bu.Hubam.35 lb.Japan or Lespedeza.28 lb.White Dutch.60 lbTimothy3.75 bu.Hairy or Sand Vetch.13 lb.Spring Vetch.08 lb.D. E. Rape (Holland).11 lb.	GRASSES:Kentucky Blue GrassCanada Blue Grass.25 lb.Red Top.18 lb.Orchard Grass.21 lb.Meadow Fescue.13 lb.Sudan Grass.09 lb.Pasture & Meadow Mixture.20 lb.Scott's Lawn Seed.50 lb.
SOY BEANS: Mixed \$2.50 bu. A. K. 2.60 bu. Manchu 2.75 bu.	CORN: 4.00 bu.   Little Cob 4.00 bu.   Early Clarage 4.00 bu.   Early Yellow 4.00 bu.

The above prices are for more than 10 pounds. 5 to 10 pounds add 2c per pound; less than 5 pounds add 5c per pound.

Please read page 78 in the Catalog about change in prices and why it is not possible to guarantee Field Seed quotations. They are never raised until necessary and we call special attention to the paragraph about decline in prices.

62.07

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Page 79 tells why we ask cash with order.

#### $a\frac{\phi}{\Delta}a=a\frac{\phi}{\Delta}a=a\frac{\phi}{\Delta}a$

Freight shipments are going through quicker than they have for years; there is little danger of delay.

#### ate als ate

We can ship in either cotton or burlap bags. For Clover and Timothy seed only cotton can be used. They are safer for grain, too. Send your own bags if you wish, but please say in your order "Am sending bags." Patched cotton bags are all right.

#### + + +

It is not possible to put three bushels in a bag. A bag not quite full is less likely to be damaged.

#### and and and a

If extra bags are needed we take out seed to offset the cost.

AMOUNT
COUNTY
KEY
ENTER
No

### O. M. SCOTT & SONS CO., MARYSVILLE, O.

EXPRESS

NAME\_\_\_\_\_

POST OFFICE

COUNTY

SHIPPING POINT \_\_\_\_\_ COUNTY \_\_\_\_\_

SHIP BY:

GENTLEMEN:

FREIGHT

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We Ship by Freight Unless Otherwise Specified.

120-Day Yellow

OATS:

Buckwheat

Golden Millet

Cotton bags

Reid's Yellow Dent ..... 4.00 bu. Ensilage 4.25 bu.

and 60-Day 1.00 bu. Bearded Barley \$1.65 bu. 275 bu.

Beardless Barley ..... 2.75 bu.

Hungarian Millet ..... 2.75 bu.

Cane (Amber) ..... 2.75 bu.

beans, peas or clover) .... \$1.00 can

Split Soy Beans \$50.00 per ton Ground Soybeans \$55.00 ton

Burlap bags .... 15c

Scottish Chief Miami; Iowa 103; Side;

Rosen Rye

Spring Wheat

Japanese Millet

Scott's Bacteria (for 60 lbs.

For 30 lbs. .....

DATE .... Enclosed find \$\_\_\_\_\_for which ship the following:

MAIL

BU.	LBS.	KIND OF SEED	Total lbs	PRICE	TOTAL
	-				
	0				
		Cans Bacteria for			
		Cans Bacteria for			
		BAGS			

Feb. 3, 1925-OLD

TOTAL AMOUNT \$\_\_\_\_\_